



## Milestone Portfolio Company Machine Laboratory Seeks Add-on Acquisition Candidates

**Radnor, PA, July 17, 2012** – Milestone Partners is actively seeking potential add-on acquisitions for Machine Laboratory, LLC (“Machine Lab” or the “Company”). Machine Lab is a Lenexa, KS based provider of engineering solutions and high-precision manufacturing capabilities for a variety of end markets, including aerospace and defense, automotive and medical.

“Machine Lab’s market leading engineering capabilities and thorough manufacturing processes differentiate the Company from its competitors in the marketplace. Machine Lab is committed to delivering highly engineered products that meet its customers’ exact specifications every time” says Brooke Hayes of Milestone Partners. Matt Duffield, President and CEO of Machine Lab, adds “We look forward to entering energy-related end markets through an aggressive acquisition strategy. Both the oil and gas and power generation markets require high tolerance parts, and this is an area in which Machine Lab excels.”

### ACQUISITION CRITERIA:

- General profile
  - High precision CNC machining
  - Custom engineered, high volume, mission critical products
- End markets
  - Oil and gas
  - Power generation
  - Aerospace and defense
- Geography
  - Global
- Size
  - Minimum revenue of \$5 million

### INTERMEDIARY FEES:

- Milestone pays standard intermediary fees for introductions that result in transactions.

### CONTACT:

- Please contact one of the following team members regarding opportunities that fit the criteria above.
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**Milestone Partners** ([www.milestonepartners.com](http://www.milestonepartners.com)) is a private equity firm that partners with management to invest in leveraged buyouts and recapitalizations of lower middle market businesses. Milestone pursues successful niche-market leaders that provide high-margin products or services. Milestone’s transactions typically provide liquidity to shareholders of privately owned businesses, facilitate the transition of ownership to key managers, and allow management to capitalize on growth opportunities, while maintaining the legacy of the founders.

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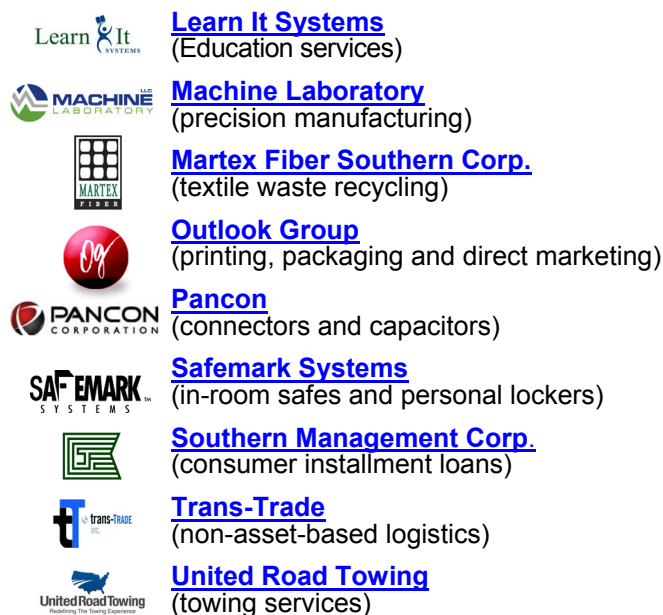
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# MILESTONE PARTNERS

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## MILESTONE REPRESENTATIVE INVESTMENTS:



## MILESTONE GENERAL INVESTMENT CRITERIA:

### Company Size\*:

- Revenue: \$15–\$150 million
- EBITDA: \$3–\$20 million

### Transaction Size\*:

- \$15–\$150 million

### Equity Investment Size\*:

- \$5–\$40 million (and higher with typical co-invest)

\*Add-ons may be smaller

### Sectors and Industries:

- Generalist approach; seeking high-margin, niche-market leaders in all industries

### Geography:

- North America (may have overseas operations)

### Key Business Characteristics:

- Clear competitive advantages
- High profit margins
- Compelling growth opportunities

## MILESTONE CONTACTS:

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