



Milestone Partners Announces Promotions and Addition to Senior Team

Radnor, PA, February 5, 2016 - Milestone Partners is pleased to announce the following personnel developments, effective January 2016:

- Dan Ryan has been promoted to Partner
- Pete Lloyd has joined the firm as Chief Financial Officer and Chief Compliance Officer
- Brian O'Malley has been promoted to Associate

Managing Partners John Shoemaker and Scott Warren commented: "The development of our team is rewarding for us. Dan Ryan joined Milestone in 2008 and has been head of business development for most of his tenure, taking our well-established deal sourcing model to the next level and exemplifying our firm's culture. Pete Lloyd is an upgrade to our senior team with more than two decades of applicable experience at KTR Capital Partners (CFO/Partner), Arthur Andersen, Morgan Stanley and elsewhere. Brian O'Malley is an important contributor from our robust group of junior professionals. We are extremely proud of every member of our team."

Milestone Partners (www.milestonepartners.com) is a private equity firm that partners with management to invest in leveraged buyouts and recapitalizations of lower middle market businesses. Milestone pursues companies in the tech-enabled services, software, financial services and manufacturing sectors. Based in suburban Philadelphia, Milestone was founded in 1995 and is currently investing in new platforms out of its fourth fund.

www.milestonepartners.com | (610) 526-2700 Phone | [Download brochure](#)

555 East Lancaster Avenue | Suite 500 | Radnor, PA 19087

LOWER MIDDLE MARKET PRIVATE EQUITY



MILESTONE REPRESENTATIVE INVESTMENTS:

-  **Avure Technologies**
(high-pressure processing systems)
-  **Blaschak Coal Corp.**
(anthracite mining & processing)
-  **Cafe Enterprises**
(casual dining restaurant chains)
-  **EnterpriseDB**
(enterprise class database solutions)
-  **eCommission Financial**
(online specialty finance)
-  **Freestyle Solutions**
(SaaS for e-commerce merchants)
-  **G5**
(SaaS digital marketing for real estate)
-  **Image API**
(electronic content management solutions)

-  **Learn It Systems**
(education services)
-  **Machine Laboratory**
(precision manufacturing)
-  **Martex Fiber**
(textile waste recycling)
-  **PayLink Payment Plans**
(payment plan financing)
-  **Pancon Corporation**
(connectors & capacitors)
-  **Safemark Systems**
(in-room hotel safes)
-  **Southern Management Corp.**
(consumer finance)
-  **USAuto Sales**
(used car sales and finance)

MILESTONE GENERAL INVESTMENT CRITERIA

Company Size*:

- Revenue: \$15–\$150 million
- EBITDA: \$3–\$20 million

Transaction Size*:

- \$15–\$150 million

Equity Investment Size*:

- \$5–\$40 million (and higher with typical co-invest)

**Add-ons may be smaller*

Sectors and Industries:

- Financial services, industrial, tech-enabled solutions and software

Geography:

- North America (may have overseas operations)

Key Business Characteristics:

- Clear competitive advantages
- High profit margins
- Compelling growth opportunities

MILESTONE CONTACTS

John Shoemaker, Managing Partner
(610) 526-2708 • jshoemaker@milestonepartners.com

Adam Curtin, Partner
(610) 526-2711 • acurtin@milestonepartners.com

John Nowaczyk, Partner
(610) 526-2712 • jnowaczyk@milestonepartners.com

Dan Ryan, Partner
(610) 526-2713 • dryan@milestonepartners.com

Scott Warren, Managing Partner
(610) 526-2702 • swarren@milestonepartners.com

Brooke Hayes, Partner
(610) 526-2703 • bhayes@milestonepartners.com

David Proctor, Partner
(610) 230-0578 • dproctor@milestonepartners.com

Peter Elkes, Vice President
(610) 230-0574 • pelkes@milestonepartners.com

www.milestonepartners.com | (610) 526-2700 Phone | [Download brochure](#)

555 East Lancaster Avenue | Suite 500 | Radnor, PA 19087